













From time to time, Indiana American Water adds to our family of customers by acquiring water and wastewater systems across the state. For many of these new customers, we often are able to help them by bringing many advantages to their community and operations, including:

- 24/7 customer service and payment options
- Access to industry-leading expertise and knowledge
- Capital to invest in local water & wastewater infrastructure
- Best practices, efficiencies and economies of scale
- Sale proceeds and new property tax revenue to address other community issues

These new customers also benefit from our employee dedication to water quality, environmental stewardship and community involvement. Our company's record of compliance with drinking water standards is significantly better than the average water utility in Indiana. From serving in leadership roles in community and economic development groups to supporting charitable, environmental, and service organizations, our employees take an active role in the communities we serve.



WE CURRENTLY HAVE TWO PENDING ACQUISITIONS UNDERWAY AT INDIANA AMERICAN WATER:

Lake Station Water

IURC Cause Number: 45041

Estimated Sale Price: \$20.68 million

Status: Filed with the IURC on January 19, 2018--court appeal under

consideration

Expected Close Date: Winter 2019

Riley Wastewater

IURC Cause Number: Not yet filed Estimated Sale Price: \$1.545 million Status: Preparing for Summer 2019 filing Expected Close Date: Winter 2019

We look forward to serving our new customers in these communities and invite you to visit us online at amwater.com/inaw/about-us/doing-business-with-us/municipalities to learn more about any of these acquisitions.

In each case, we have filed or intend to file with the IURC for approval of the deal and authorization to value the system at the appraised or purchase price plus expenses and costs for ratemaking purposes.

